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### **Hit Them With Your Best Shot: How Much to Offer on a Short Sale**

A price that's 5% to 10% below market value is typically a good number to put on the table. Venturing further down could be dangerous territory. One last factor to consider when finalizing a short sale offer is interest rates, especially if they are unusually low at the time the offer is submitted.

### **How Much Under List Price Can You Offer for Short Sales**

The short sale listing agent also wants to sell that home quickly. The price the short sale agent deems is market value might be right on the nose or it could be deceptively low. So, the short sale bank will hire a BPO agent and pay that agent less than \$100 to produce a BPO.

### **How much should you offer on a short sale? – MVOrganizing**

Short sales happen because the loan on the property is larger than the sale price minus all the sale expenses. With a short sale, the seller is asking the bank to take less than the amount owed. The seller's bank must approve the sale, and this is where the big delays can happen.

### **How much should I offer on a short sale home? - Mortgagefit**

Your agent should find out how the short sale will be handled by the listing agent. This will give a better idea as to how much you need to offer in order to get the deal. Also, it should be noted that it is mandatory for the bank to accept the offer which the seller has accepted. The bank may even cancel the deal.

### **How to Make a Short Sale Offer - The Balance**

It can be tough to know how much to offer on a short sale. Some short-sale listings are deliberately priced way under market value to attract eager buyers, but that doesn't mean the home will sell at that price. The homeowner may just be fishing, and the lender may not take that much of a loss. A real estate agent experienced with short sales can help you decide how much to offer.

### **How to Negotiate the Price of a Short Sale - findwell**

Banks are not going to approve short sales offers that are 25%, 30%, 40% lower than the fair market value of the home. In most cases, it will make better financial sense for them to foreclose on the home, rather than approve such an offer. Strategies for a successful short sale offer

### **By How Much Should You Low-Ball a Short Sale? | Home Guides ...**

If the house is short-sale approved, the lender has agreed to sell for a pre-approved price, eliminating the need for extensive offers and counter-offers. Bid 10 percent lower than the approved...

### **Buying a Short Sale: 5 Tips to Make Yours the Winning Offer**

In a short sale, the home is being sold at a loss. So, while the seller still owns the property, the lender must approve any offers. Below are tips on what to expect and how to have your offer ...

**5 TIPS Buying A Short Sale Property**

Here are some tips on buying short sale properties. WATCH NEXT: - What is a Short Sale In Real Estate: [youtu.be/WJ6wffFC2kI](https://youtu.be/WJ6wffFC2kI) - How To List & Sell Short Sales: [youtube.com/watch?v=f2NzavNyB00](https://youtube.com/watch?v=f2NzavNyB00) Find Foreclosures & Pre-Foreclosures In YOUR Area Today! [foreclosure.com?rsp=3030](https://foreclosure.com?rsp=3030) The TIME is NOW to List SHORT SALES!! Get 15% Off - Use Promo Code: SHORT [steveinvests.mykajabi.com/offers/Hi78yjkT/checkout](https://steveinvests.mykajabi.com/offers/Hi78yjkT/checkout) Want A One On One Video Call with Steve? [steveinvests.mykajabi.com/offers/o7UAFfBS/checkout](https://steveinvests.mykajabi.com/offers/o7UAFfBS/checkout) Attention REALTORS! Get Over 140 Videos in 5 different courses at a HUGE Discount!! I'm also giving an extra 10% OFF for YouTube Subscribers!! 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[realtourlife.com/hiring-florida-realtors/](https://realtourlife.com/hiring-florida-realtors/) When buying a short sale, it is imperative to know what you are up against. There are a handful of things you must know as a buyer and or real estate agent representing a buyer of a short sale. For more video content related to real estate, investing, personal finance and financial freedom, subscribe HERE: [tinyurl.com/y6pkpgsd](https://tinyurl.com/y6pkpgsd) My GEAR: [amzn.to/2xGx8rv](https://amzn.to/2xGx8rv) Still stressing about MONEY? Check out this Financial Freedom Video Course. Get 15% Off - Use Promo Code FREE [steveinvests.mykajabi.com/offers/uKTQUdbz/checkout?coupon\\_code](https://steveinvests.mykajabi.com/offers/uKTQUdbz/checkout?coupon_code) Protect your identity. Protect your credit. Protect your money. Protect it ALL!! Up to 25% OFF of your first year! 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I am a Florida real estate broker lic# BK3030453. #shortsales #listingshortsales

**3 Tips For Buying A Short Sale | Nicole Espinosa Ep 40**

3 quick tips to help you buy a short sale! Whether you are a buyer wanting to put in an offer for a short sale, or representing one... Here are the questions you need to ask to make sure you understand what to expect and that you aren't wasting your time! Our Next Short Sale Class is SEPTEMBER 1st! For more information click here : [thessqueen.com/short-sale-class/](https://thessqueen.com/short-sale-class/)  
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**What is a Short Sale - How Do Short Sales Work**

Would you like to know about Short Sales? Are they Good? Are they Bad? I talk about that in todays video as I explain how short sales work. Join the Fun Facebook: Real Estate Investor TV Twitter: @REInvestorTV LinkedIn: Kris Krohn  
===== Kris Krohn is a real estate investor and the founder of Real Estate Investor TV. Visit this website to learn more about Kris [reinvestortv.com/](https://reinvestortv.com/) Kris Krohn also established an instructional guide for investors, The Strait Path System, and is the author of The Strait Path to Real Estate Wealth. Unlock your wealth potential! Take yourself to the next level! Join Kris on his 3 day wealth intensive program [bit.ly/2b2vr8f](https://bit.ly/2b2vr8f) Kris lives in Orem, Utah, with his wife Kalenn and their four children.  
===== Film by Nate Woodbury [GoWallaby.com](https://GoWallaby.com)

**Tips For Buying A Short Sale House**

Tips for buying a short sale house in Palm Beach County. Are you looking for Tips to buying a Short Sale House? In this video, RoQuanda Guy gives her top 5 tips that a buyer should be aware of when looking to buy a short sale house. These Tips for buying a short sale house will help you be informed before putting in an offer on a short sale. RoQuanda Guy specializes in Palm Beach County residential real estate---from South Palm Beach to the Treasure Coast. Before building a successful real estate business, RoQuanda was a Campus President for a Post-secondary school. RoQuanda loves to educate. Additionally, RoQuanda is a Short Sale Specialist If you have a question you'd like answered, contact RoQuanda: [RoQuandaGuy@gmail.com](mailto:RoQuandaGuy@gmail.com) Contact RoQuanda Guy: 305-303-9723 Website: [RoQuandaRoshardGuy.com](https://RoQuandaRoshardGuy.com) RoQuanda Guy is a Realtor with EXP Realty Acreage Plaza 7070 Seminole Pratt Whitney Road, Suite 9 Loxahatchee, FL 33470 For more information: Short Sale Specialist

youtu.be/VVLvJFHTGA8 What is a Short Sale youtu.be/q0AWw\_NKUsI Short Sale Process youtu.be/-C5uU3qOZ4c Let's connect on social media Facebook: facebook.com/RoQuandaRoshard IG: instagram.com/RoQuandaRoshard Short Sale Foreclosure What is a Short Sale Short Sale vs a Foreclosure Short Sales What is the short sale process reo real estate agent real estate investing

### Short sale basics | Housing | Finance & Capital Markets | Khan Academy

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### Buying Short Sale Home And What To Expect By Home Buyers

Buying Short Sale Home And What To Expect By Home Buyers Many first time home buyers believe that just because a home is listed as a short sale that they are getting a bargain. There are many short sale homes that can be bought at bargain prices However, that is not always the case A short sale is a form of pre-foreclosure where home buyers can still deal with the seller of the home Buying short sale home is purchasing the home for lower than the amount of the mortgage of the home seller so lender approval is required For example, If a home seller has an outstanding balance of \$300,000 on a mortgage and a buyer is buying the house for \$250,000, that is a prime example of buying a home via short sale The seller of the house has been given permission by the current lender and will need the lender's approval with purchase offer for the short sale purchase offer to be valid Read more gustancho.com/buying-short-sale-home

### Is Buying Short Sale Houses a Good Idea

Ask Ryan is a short segment where he answers frequent questions he gets about real estate investing In this video he answers the question: Is Buying Short Sale Houses a Good Idea? Get Help: See how we can help with your real estate goals: dohardmoney.com/youtube-get-started Flip faster and smarter with Investor's Edge: dohardmoney.com/fff-info-page Free House Flipping Calculator: dohardmoney.com/smarter-calculations Videos: Who is Ryan: youtu.be/uZ03fTmF\_I8 Finding Financial Freedom: youtu.be/eCS5wNzu6Q4 DHM Member Ed made 60k: youtu.be/bGN776Vs6XY DHM Member Paul made 50k: youtu.be/DbtCXaGrMDA About DoHardMoney: House flipping and real estate investing can be challenging for first-time real estate investors, and that is why DoHardMoney.com was created. As a leading hard money loan provider, we excel in not only providing funding when other hard money lenders won't, but we give our members tools, software, contracts, and expert help to be successful. Give us a call today! 801-692-7703

### What is a Short Sale

What is a short sale in real estate? What is the difference between foreclosure vs short sale? A real estate short sale is when the money earned from selling a property is less than the debts accrued from purchasing the property.

===== Try our program for free: carealtytraining.com/real-estate-intro-session-free/ Student advisor: 310-844-0840 Email: info@carealtytraining.com ===== This occurs when the property depreciates over time and the owner must sell the property. The country saw the biggest spike in short sales during the 2006 economic recession when property prices dropped. Homeowners, who were impacted by the recession, suffered financial hardships and had to sell their homes because they could not afford the mortgage rate. Because homeowners sold their property at a lower price than what they owned, the transaction was a short sale. This created problems between homeowners and their mortgage loan lenders, such as banks. Depending on the situation, the debts unpaid were forgiven. Banks base their forgiveness decision on the property owners' current financial status. If there's no way they can repay the money, often times the bank will forgive the property owner. But, this isn't always the case. Short sales will mean you don't earn back all the money you spent on purchasing a property. When this happens, it's often a sign of devalued property. #shortsale #realestateshortsale #shortsalesexplained \*\*\*\*\* YOU MEAN THERE'S EVEN \*MORE\* TO KNOW? carealtytraining.com/short-sale-real-estate/ WHEN YOU SHOULD REJECT A LISTING youtube.com/watch?v=nqAgldu6Rlw WHAT IS A FORECLOSURE? youtube.com/watch?v=\_fcOct2mIV0 ===== GET YOUR REAL ESTATE LICENSE. ENROLL IN OUR REAL ESTATE SCHOOL! ENROLL BELOW: Website: carealtytraining.com/ Talk to a student advisor: 888-317-8740 ===== FOLLOW US ON SOCIAL MEDIA: • Facebook: facebook.com/LARealtyTraining • Twitter: twitter.com/carealtytrain • Instagram: instagram.com/carealtytraining • LinkedIn: linkedin.com/company/ca-realty-training/ ===== Like and subscribe (and hit the bell icon!) that's the best way to get notified when we release new helpful videos like the one you just watched. Doing so helps our channel grow so we can continue producing great content to help you take your real estate career to a new level. It also helps other people interested in real estate find our channel so they can learn more about the world of real estate like just like you are. Thanks for watching—we'll see you on the next video!

### **Wholesaling A Short Sale: How To Get Short Sales Directly From Banks**

Today we'll be discussing how you can begin wholesaling a short sale property directly from banks. Use this link for becoming a channel subscriber → [bit.ly/2WKY8PL](https://bit.ly/2WKY8PL) When it comes to wholesaling a short sale, there can be a lot of hidden variables that come into play. That's why in today's video, we'll break down everything you need to know for gaining access to short sale properties directly from banks. For wholesaling a short sale, there are a few ways you can do it, but they can take up a lot of time. It's best if you can to just go directly to the source that wants to sell off short sale properties. We'll discuss in detail the best ways for wholesaling a short sale even with the current market conditions. A lot of real estate investors are preparing for something much worse to happen in 2021 compared to the 2008 market collapse. We'll help get you prepared for wholesaling a short sale the right way so you can know the top navigation points. We've been working with short sale properties now for nearly two decades, and you'll receive the keys for success when it comes to wholesaling a short sale. It's all about being prepared and having the knowledge to do what other real estate investors can't or won't do in the coming months. In today's video, you'll gain valuable information so you when it comes to wholesaling a short sale directly from banks, you'll be able to pull the trigger quickly with any hesitation. We feel this strategy is going to be essential for your real estate wholesaling business, and you'll see a significant return on your investment. When it comes to wholesaling a short sale property directly from banks, you'll be receiving high-quality off-market properties nobody else will know about. If you have any questions in regards to today's video about wholesaling a short sale quickly and easily, make sure to drop a comment below. We're always here to help you with your real estate wholesaling business. If you enjoyed the information shared with you when it comes to wholesaling a short sale property directly from banks, make sure to let us know your feedback either it be good or bad. Use the link below to schedule a call so we can talk deals and making you money: [myblueprintcall.com](https://myblueprintcall.com) Make sure to grab a copy of Flipping Out Over Probates on amazon today: [flippingoutoverprobates.com](https://flippingoutoverprobates.com) Connect with Jason here: Instagram: [instagram.com/jasonlucchesipage/](https://instagram.com/jasonlucchesipage/) Facebook: [facebook.com/jasonlucchesipage/](https://facebook.com/jasonlucchesipage/) Website: [noflippingexcusesacademy.com/](https://noflippingexcusesacademy.com/) Make sure to join our Wholesaling Houses Virtually Facebook group: [facebook.com/groups/wholesalinghousesvirtually/](https://facebook.com/groups/wholesalinghousesvirtually/) Visit our No Flipping Excuses Home Page: [facebook.com/noflippingexcuses/](https://facebook.com/noflippingexcuses/)

### **Buying Short Sales with No Short Sale Experience**

To watch the whole show, visit [flipnerd.com/show/rei-classrooms/buying-short-sales-no-short-sale-experience-2/](https://flipnerd.com/show/rei-classrooms/buying-short-sales-no-short-sale-experience-2/) Access hundreds of Real Estate Investing shows from industry leading experts, click [flipnerd.com/shows/](https://flipnerd.com/shows/) Lesson #669: Today, Jacci Konkle answers how to get started in short sales without experience. Discover how placing an offer for a short sale not only gives you the chance to get a deal but also helps the realtor for the short sale get the ball rolling and get a price from the bank. If you'd like to learn more about our Investor Fuel Real Estate Mastermind, please visit [InvestorFuel.com](https://InvestorFuel.com). Click Below to SUBSCRIBE to More Videos: [youtube.com/user/flipnerds](https://youtube.com/user/flipnerds) Connect with us! Facebook: [facebook.com/Flipnerd/](https://facebook.com/Flipnerd/) Twitter: [twitter.com/FlipNrd](https://twitter.com/FlipNrd) Pinterest: [pinterest.com/flipnerd/](https://pinterest.com/flipnerd/)